# **Interim Condensed Consolidated Financial Statements**

# goeasy Ltd.

(Unaudited) June 30, 2022

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(Unaudited) (expressed in thousands of Canadian dollars)

	As At	As At
	June 30.	December 31
	2022	2021
ASSETS		
Cash (note 4)	95,900	102,479
Accounts receivable	22,877	20,769
Prepaid expenses	8,651	8,018
Income taxes recoverable	3,357	-
Consumer loans receivable, net (note 5)	2,223,563	1,899,631
Investments (note 6)	36,618	64,441
Lease assets	45,378	47,182
Property and equipment, net	34,811	35,285
Derivative financial assets (notes 6, 7 and 10)	26,291	20,634
Intangible assets, net	157,871	159,651
Right-of-use assets, net	59,507	57,140
Goodwill	180,923	180,923
TOTAL ASSETS	2,895,747	2,596,153
Revolving credit facility (note 9)	143,331	-
Liabilities		
Accounts payable and accrued liabilities	46,992	57,134
Income taxes payable	-	27,859
Dividends payable (note 11)	14,407	10,692
Unearned revenue	20,592	11,354
Accrued interest	7,972	8,135
Deferred tax liabilities, net (note 15)	29,923	38,648
Lease liabilities	68,168	65,607
Secured borrowings (note 8)	138,378	173,959
Revolving securitization warehouse facility (note 7)	526,095	292,814
Derivative financial liabilities (note 10)	23,048	34,132
Notes payable (note 10)	1,108,363	1,085,906
TOTAL LIABILITIES	2,127,269	1,806,240
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hareholders' equity		
Share capital (note 11)	357,377	363,514
Contributed surplus	18,630	22,583
Accumulated other comprehensive income	12,452	8,567
Retained earnings	380,019	395,249
TOTAL SHAREHOLDERS' EQUITY	768,478	789,913
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	2,895,747	2,596,153

 $See\ accompanying\ notes\ to\ the\ interim\ condensed\ consolidated\ financial\ statements.$ 

On behalf of the Board:

David Ingram Director

Karen Basian Director

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited

(expressed in thousands of Canadian dollars, except earnings per share)

	Three Mo	nths Ended	Six Months Ended	
	June 30,	June 30,	June 30,	June 30
	2022	2021	2022	2021
DEVENUE				
REVENUE	160 211	120 402	226 125	222.07
Interest income	169,311	128,483	326,135	233,97
Lease revenue	25,948	28,348	52,826	56,78
Commissions earned	51,343	42,435	95,201	75,77
Charges and fees	5,050 251,652	3,090 202,356	9,632 483,794	5,990 372,530
	251,052	202,330	483,794	3/2,530
EXPENSES BEFORE DEPRECIATION AND AMORTIZATION				
Salaries and benefits	43,908	43,804	85,872	79,210
Stock-based compensation (note 12)	2,490	1,901	4,790	3,987
Advertising and promotion	9,383	7,172	18,893	13,064
Bad debts (note 5)	67,936	48,873	122,085	78,147
Occupancy	6,184	5,753	12,563	11,27
Technology costs	5,460	4,017	10,700	7,82
Other expenses (note 13)	10,799	15,409	22,662	22,504
Other expenses (note 19)	146,160	126,929	277,565	216,010
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DEPRECIATION AND AMORTIZATION				
Depreciation of lease assets	8,195	8,843	16,660	18,086
Amortization of intangible assets	4,915	4,134	10,128	5,880
Depreciation of right-of-use assets	4,971	4,422	9,840	8,766
Depreciation of property and equipment	2,228	1,938	4,453	3,766
	20,309	19,337	41,081	36,498
TOTAL OPERATING EXPENSES	166,469	146,266	318,646	252,508
OPERATING INCOME	85,183	56,090	165,148	120,022
OTHER (LOSS) INCOME (NOTE 6)	(6,819)	(4,086)	(24,344)	83,286
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FINANCE COSTS				
Interest expense and amortization of deferred financing charges (note 14)	23,590	20,066	46,233	33,561
Interest expense on lease liabilities	855 24,445	756 20,822	1,691 47,924	1,497 35,058
	27,773	20,022	77,327	33,036
NCOME BEFORE INCOME TAXES	53,919	31,182	92,880	168,250
NCOME TAX EXPENSE (RECOVERY) (NOTE 15)				
Current	20,325	15,811	36,621	32,808
Deferred	(4,706)	(4,096)	(8,137)	4,000
	15,619	11,715	28,484	36,808
NET INCOME	38,300	19,467	64,396	131,442
NET INCOME	30,300	13,407	04,370	151,442
BASIC EARNINGS PER SHARE (NOTE 16)	2.37	1.20	3.96	8.39
DILUTED EARNINGS PER SHARE (NOTE 16)	2.32	1.16	3.86	8.10

 $See\ accompanying\ notes\ to\ the\ interim\ condensed\ consolidated\ financial\ statements.$ 

#### INTERIM CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited) (expressed in thousands of Canadian dollars)

	Three Mont	hs Ended	Six Months Ended	
	June 30,	June 30,	June 30,	June 30,
	2022	2021	2022	2021
Net income	38,300	19,467	64,396	131,442
Other comprehensive income (loss) to be reclassified to the consolidated statement of income in subsequent periods				
Change in fair value of cash flow hedge, net of taxes	13,535	7,622	2,341	7,15
Change in costs of hedging, net of taxes	(4,853)	(394)	1,545	884
Change in foreign currency translation reserve	(1)	(1)	(1)	1
	8,681	7,227	3,885	8,037
Comprehensive income	46,981	26.694	68.281	139,479

See accompanying notes to the interim condensed consolidated financial statements.

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (Unaudited) (expressed in thousands of Canadian dollars)

					Accumulated	
					Other	Total
	Share	Contributed	Total	Retained	Comprehensive	Shareholders'
	Capital	Surplus	Capital	Earnings	Income (Loss)	Equity
Balance, December 31, 2021	363,514	22,583	386,097	395,249	8,567	789,913
Common shares issued	4,159	(1,168)	2,991			2,991
Stock-based compensation (note 12)		4,790	4,790	-	-	4,790
Repurchase of equity interest related to restricted share units, net of tax	-	(7,575)	(7,575)			(7,575)
Shares purchased for cancellation (note 11)	(10,296)		(10,296)	(50,703)		(60,999)
Comprehensive income		-		64,396	3,885	68,281
Dividends	-	-	-	(28,923)	-	(28,923)
Balance, June 30, 2022	357,377	18,630	376,007	380,019	12,452	768,478
Balance, December 31, 2020	181,753	19,732	201,485	247,307	(5,280)	443,512
Common shares issued	187,864	(5,318)	182,546	-	-	182,546
Stock-based compensation (note 12)	-	3,987	3,987	-	-	3,987
Comprehensive income	-	-	-	131,442	8,037	139,479
Dividends	-	-	-	(20,733)	-	(20,733)
Balance, June 30, 2021	369,617	18,401	388,018	358,016	2,757	748,791

 $See\ accompanying\ notes\ to\ the\ interim\ condensed\ consolidated\ financial\ statements.$ 

# INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(expressed in thousands of Canadian dollars)

	Three Mor	nths Ended	Six Months Ended	
	June 30,	June 30,	June 30,	June 30,
	2022	2021	2022	2021
OPERATING ACTIVITIES				
Net income	38,300	19,467	64,396	131,442
Add (deduct) items not affecting cash				
Bad debts expense (note 5)	67,936	48,873	122,085	78,147
Other loss (income) (note 6)	6,819	4,086	24,344	(83,286)
Depreciation of lease assets	8,195	8,843	16,660	18,086
Amortization of intangible assets	4,915	4,134	10,128	5,880
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Depreciation of right-of-use assets	4,971	4,422	9,840 4,790	8,766
Stock-based compensation (note 12)	2,490	1,901	•	3,987
Depreciation of property and equipment	2,228	1,938	4,453	3,766
Amortization of deferred financing charges	1,450	1,360	2,999	2,415
Deferred income tax (recovery) expense	(4,706) 132,598	(4,096) 90,928	(8,137) 251,558	4,000 173,203
	132,598	90,928	251,558	1/3,203
Net change in other operating assets and liabilities (note 17)	(14,509)	(5,632)	(33,355)	11,741
Net issuance of consumer loans receivable	(267,797)	(101,795)	(446,017)	(163,400)
Purchase of lease assets	(8,917)	(9,288)	(14,844)	(14,616)
Cash (used in) provided by operating activities	(158,625)	(25,787)	(242,658)	6,928
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INVESTING ACTIVITIES		400		24.22
Proceeds on sale of investment	25,395	432	25,395	21,336
Purchase of property and equipment	(2,203)	(1,982)	(3,991)	(2,760)
Purchase of intangible assets	(4,008)	(5,191)	(8,348)	(8,829)
Purchase of investment	(15,000)	(3,999)	(15,000)	(11,343)
Cash used in the acquisition, net of cash acquired	•	(283,524)	<u> </u>	(283,524
Cash provided by (used in) investing activities	4,184	(294,264)	(1,944)	(285,120
FINANCING ACTIVITIES				
Advances from revolving credit facilities, net of financing charges	159,993	44,985	284,856	44,985
Advances from revolving securitization warehouse facility, net of financing charges	133,695	25,000	232,701	203,949
ssuance of common shares, net of issuance costs	1,499	168,133	1,823	169,710
Lease incentive received	312	283	646	720
Payment of cash-settled restricted share units	(22)	(1,159)	(9,488)	(1,159
Payment of lease liability	(5,202)	(4,584)	(10,292)	(9,109)
Payment of common share dividends (note 11)	(13,662)	(9,695)	(23,843)	(16,203
Payment of loan from secured borrowings	(17,570)	(19,825)	(35,581)	(19,825
Purchase of common shares for cancellation (note 11)	(20,132)	-	(60,999)	
Payment of advances from revolving credit facilities	(85,000)	(30,000)	(141,800)	(230,000
ssuance of notes payable, net of financing charges		391,516	-	391,516
Advances from secured borrowings	_	39,314	_	39,314
Payment of advances from revolving securitization warehouse facility	_	(5,000)	_	(5,000
Payment of notes payable	_	(243,567)	_	(243,567
Cash provided by financing activities	153,911	355,401	238,023	325,331
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Net (decrease) increase in cash during the period	(530)	35,350	(6,579)	47,139
Cash, beginning of period	96,430 95,900	104,842 140.192	102,479 95,900	93,053 140.192

 $See\ accompanying\ notes\ to\ the\ interim\ condensed\ consolidated\ financial\ statements.$ 

#### NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated) For the periods ended June 30, 2022 and 2021

#### 1. CORPORATE INFORMATION

goeasy Ltd. (the "Parent Company") was incorporated under the laws of the Province of Alberta, Canada by Certificate and Articles of Incorporation dated December 14, 1990, and was continued as a corporation in the Province of Ontario pursuant to Articles of Continuance dated July 22, 1993. The Parent Company has common shares listed on the Toronto Stock Exchange (the "TSX") under the symbol "GSY" and its head office is in Mississauga, Ontario, Canada.

The Parent Company and all of the companies that it controls (collectively referred to as "goeasy" or the "Company") are a leading full-service provider of goods and alternative financial services that provides everyday Canadians with a path for a better tomorrow, today. The principal operating activities of the Company include: i) providing loans and other financial services to consumers; and ii) leasing household products to consumers.

The Company operates in two reportable segments: easyfinancial and easyhome. As at June 30, 2022, the Company operated 302 easyfinancial locations (including 3 kiosks within easyhome stores and 3 operation centres) and 154 easyhome stores (including 34 franchises). As at December 31, 2021, the Company operated 294 easyfinancial locations (including 5 kiosks within easyhome stores and 3 operation centres) and 158 easyhome stores (including 34 franchises).

The unaudited interim condensed consolidated financial statements were authorized for issue by the Board of Directors on August 10, 2022.

#### 2. BASIS OF PREPARATION

The unaudited interim condensed consolidated financial statements include the financial statements of the Parent Company and all of the companies that it controls goeasy Ltd. controls an entity when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. This includes all wholly owned subsidiaries and a structured entity (note 7) where goeasy Ltd. has control but does not have ownership of a majority of voting rights.

As at June 30, 2022, the Parent Company's principal subsidiaries were:

- RTO Asset Management Inc.
- easyfinancial Services Inc.
- LendCare Capital Inc. ("LendCare")

All intra-group transactions and balances were eliminated on consolidation.

#### Statement of Compliance with International Financial Reporting Standards ("IFRS")

The unaudited interim condensed consolidated financial statements for the three and six-month periods ended June 30, 2022 were prepared in accordance with International Accounting Standards ("IAS") 34, Interim Financial Reporting, using the same accounting policies as those used in the Company's most recent audited annual consolidated financial statements. These unaudited interim condensed consolidated financial statements do not include all the disclosures included in the Company's audited annual consolidated financial statements. Accordingly, these unaudited interim condensed consolidated financial statements should be read together with the audited annual consolidated financial statements.

#### NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated) For the periods ended June 30, 2022 and 2021

# Significant Accounting Judgments, Estimates and Assumptions

The preparation of the interim condensed consolidated financial statements in conformity with IFRS requires management to make accounting judgments, estimates and assumptions that affect the reported amounts of assets, liabilities and contingent assets and liabilities at the date of the interim condensed consolidated financial statements and the reported amounts of revenue and expenses during the reporting periods.

These accounting judgments, estimates and assumptions are continuously evaluated and are based on management's historical experience, best knowledge of current events and conditions and other factors that are believed to be reasonable under the circumstances. As future events and their effects cannot be determined with precision, actual results could differ significantly from these estimates, which could materially impact these consolidated financial statements. Changes in estimates will be reflected in the consolidated financial statements in future periods.

#### Impact of COVID-19 Pandemic

The Company's business has been impacted by the COVID-19 pandemic, which has created significant societal and economic disruptions. The COVID-19 pandemic has had a broad impact across industries and the economy, including effects on consumer confidence, global financial markets, regional and international travel, supply chain distribution of various products for many industries, government and private sector operations, the price of consumer goods, country-wide lockdowns in various regions of the world, and numerous other impacts on daily life and commerce.

With the active vaccination campaigns initiated in the prior year, Canada saw improvements in containing outbreaks of the COVID-19 pandemic and the economy reopened at a different pace across the country. In early 2022, the Canadian government began to institute policies to re-open the economy and has signalled its intent to encourage the economy to remain open.

The ever changing and rapidly evolving effects of COVID-19, the duration, extent and severity of which are not fully known, on investors, businesses, the economy, society and the financial markets could, among other things, add volatility to the global stock markets, change interest rate environments, and increase delinquencies and defaults. The COVID-19 virus, and the measures to prevent its spread, may continue to contribute to a higher level of uncertainty with respect to management's judgements and estimates.

#### 3. CHANGES IN ACCOUNTING POLICY AND DISCLOSURES

# (a) New Standards, Interpretations and Amendments Adopted by the Company

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Company's annual consolidated financial statements for the year ended December 31, 2021, except for the adoption of new standards effective as at January 1, 2022. The Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Several amendments apply for the first time in 2022, but do not have an impact on the interim condensed consolidated financial statements of the Company.

#### NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated) For the periods ended June 30, 2022 and 2021

# (b) Standards Issued but Not Yet Effective

There are no new standards issued but not yet effective as at January 1, 2022 that have a material impact on the Company's interim condensed consolidated financial statements.

#### 4. CASH

Certain cash on deposit at banks earns interest at floating rates based on daily bank deposit rates.

The Company has pledged a portion of its cash to fulfill collateral requirements under its cross-currency swap contracts. As at June 30, 2022, the fair value of the cash pledged by the Company as cash collateral in respect of its cross-currency swap contracts was \$3.4 million (December 31, 2021 - \$19.6 million).

Related to its secured borrowing loans, the Company holds back an amount from the proceeds of the loan transfer as a reserve against future customer defaults. As at June 30, 2022, the cash held back as a reserve for the Revolving Securitization Warehouse Facility and Secured Borrowings was \$13.5 million and \$17.6 million, respectively (December 31, 2021 - \$6.8 million and \$20.8 million, respectively).

# 5. CONSUMER LOANS RECEIVABLE

Consumer loans receivable represents amounts advanced to customers and includes both unsecured and secured loans. Unsecured loan terms generally range from 9 to 84 months while secured loan terms generally range from 5 to 20 years.

	June 30, 2022	December 31, 2021
Gross consumer loans receivable	2,369,843	2,030,339
Interest receivable from consumer loans	23,619	18,881
Unamortized deferred acquisition costs	24,990	16,320
Unamortized deferred revenues	(12,888)	(6,147)
Allowance for credit losses	(182,001)	(159,762)
	2,223,563	1,899,631

The allocation of the Company's gross consumer loans receivable based on loan types are as follows:

	June 30, 2022	December 31, 2021
Unsecured instalment loans	1,514,910	1,364,696
Secured instalment loans	854,933	665,643
	2,369,843	2,030,339

# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated)

For the periods ended June 30, 2022 and 2021

The scheduled principal repayment aging analysis of the gross consumer loans receivable portfolio as at June 30, 2022 and December 31, 2021 are as follows:

	June 30	June 30, 2022		31, 2021
		% of total		% of total
	\$	loans	\$	loans
0 - 6 months	228,854	9.7%	220,383	10.9%
6 - 12 months	162,923	6.9%	160,914	7.9%
12 - 24 months	365,761	15.4%	351,028	17.3%
24 - 36 months	437,734	18.5%	408,762	20.1%
36 - 48 months	395,983	16.7%	332,049	16.4%
48 - 60 months	261,723	11.0%	229,782	11.3%
60 months +	516,865	21.8%	327,421	16.1%
	2,369,843	100.0%	2,030,339	100.0%

The gross consumer loans receivable portfolio categorized by the contractual time to maturity as at June 30, 2022 and December 31, 2021 are summarized as follows:

	June 30	, 2022	December 31, 2021		
		% of total		% of total	
	\$	loans	\$	loans	
0 - 1 year	64,224	2.7%	60,319	3.0%	
1 - 2 years	148,380	6.3%	155,957	7.7%	
2 - 3 years	347,849	14.7%	347,331	17.1%	
3 - 4 years	539,785	22.8%	501,830	24.7%	
4 - 5 years	494,810	20.9%	473,096	23.3%	
5 years +	774,795	32.6%	491,806	24.2%	
	2,369,843	100.0%	2,030,339	100.0%	

An aging analysis of gross consumer loans receivable past due is as follows:

	June 3	June 30, 2022		31, 2021	
		% of total		% of total	
	\$	loans	\$	loans	
1 - 30 days	70,495	3.0%	71,505	3.5%	
31 - 44 days	16,110	0.7%	14,417	0.7%	
45 - 60 days	13,166	0.6%	12,358	0.6%	
61 - 90 days	20,213	0.9%	14,966	0.7%	
91 - 120 days	5,137	0.2%	3,350	0.2%	
121 - 150 days	3,700	0.2%	2,792	0.1%	
151 - 180 days	2,106	0.1%	1,841	0.1%	
	130,927	5.7%	121,229	5.9%	

#### NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated) For the periods ended June 30, 2022 and 2021

The following tables provide the gross consumer loans receivable split by the Company's risk ratings and further segregated by Stage 1, Stage 2, and Stage 3. The categorization of borrowers into low, normal and high risk is based on the Company's custom behaviour credit scoring model and/or third-party credit scores. This scoring model has been built and refined using analytical techniques and statistical modelling tools in predicting future losses among certain customer segments rather than traditional credit scores available from credit reporting agencies. Borrowers categorized as low risk have expected future losses that are lower than the average expected loss rate of the overall loan portfolio. Customers categorized as normal risk have expected future losses that are approximately the same as the average expected loss rate of the overall loan portfolio. Customers categorized as high risk have expected future losses that are higher than the average expected loss rate of the overall loan portfolio. The median TransUnion Risk Score for those borrowers categorized as low, normal and high risk is presented below as reference.

	As at June 30, 2022							
	Median TransUnion Risk Score	Stage 1 (Performing)	Stage 2 (Under- Performing)	Stage 3 (Non- Performing)	Total			
Low risk	636	1,299,615	788	321	1,300,724			
Normal risk	554	694,163	3,456	647	698,266			
High risk	501	197,366	114,255	59,232	370,853			
Total	581	2,191,144	118,499	60,200	2,369,843			

	As at December 31, 2021							
	Median TransUnion	Stage 1	Stage 2 (Under-	Stage 3 (Non-				
	Risk Score	(Performing)	Performing)	Performing)	Total			
Low risk	635	1,090,814	1,586	122	1,092,522			
Normal risk	557	610,484	6,122	270	616,876			
High risk	504	167,008	105,102	48,831	320,941			
Total	583	1,868,306	112,810	49,223	2,030,339			

# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated) For the periods ended June 30, 2022 and 2021

An analysis of the changes in the classification of gross consumer loans receivable is as follows:

	Three Months Ended June 30, 2022				
	Stage 1 (Performing)	Stage 2 (Under- Performing)	Stage 3 (Non- Performing)	Total	
Balance as at April 1, 2022	1,977,943	120,396	55,961	2,154,300	
Gross loans originated	628,189	-	-	628,189	
Principal payments and other adjustments	(349,660)	5,648	(7,352)	(351,364)	
Transfers to (from)					
Stage 1 (Performing)	110,124	(93,236)	(16,888)	-	
Stage 2 (Under-Performing)	(118,399)	124,594	(6,195)	-	
Stage 3 (Non-Performing)	(44,414)	(32,803)	77,217	-	
Gross charge-offs	(12,639)	(6,100)	(42,543)	(61,282)	
Net growth in gross consumer loans receivable					
during the period	213,201	(1,897)	4,239	215,543	
Balance as at June 30, 2022	2,191,144	118,499	60,200	2,369,843	

	Three Months Ended June 30, 2021				
	Stage 1	Stage 2 (Under-	Stage 3 (Non-		
	(Performing)	Performing)	Performing)*	Total	
Balance as at April 1, 2021	1,170,057	83,648	23,586	1,277,291	
Gross loans originated	379,082	-	-	379,082	
Gross loan purchased	435,311	-	9,209	444,520	
Principal payments and other adjustments	(266,816)	3,212	(5,640)	(269,244)	
Transfers to (from)					
Stage 1 (Performing)	63,054	(54,586)	(8,468)	-	
Stage 2 (Under-Performing)	(79,618)	82,682	(3,064)	-	
Stage 3 (Non-Performing)	(17,632)	(21,221)	38,853	-	
Gross charge-offs	(7,181)	(2,805)	(25,819)	(35,805)	
Net growth in gross consumer loans receivable					
during the period	506,200	7,282	5,071	518,553	
Balance as at June 30, 2021	1,676,257	90,930	28,657	1,795,844	

 $<sup>\</sup>ensuremath{^*}$  Included purchased credit-impaired loans from the acquisition of LendCare.

# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated) For the periods ended June 30, 2022 and 2021

	Siv Months End	l I 20 2022		
Six Months Ended June 30, 2022				
	Stage 2	Stage 3		
Stage 1	(Under-	(Non-		
(Performing)	Performing)	Performing)	Total	
1,868,306	112,810	49,223	2,030,339	
1,104,732	-	-	1,104,732	
(650,659)	13,138	(12,424)	(649,945)	
193,586	(157,209)	(36,377)	-	
(217,158)	228,798	(11,640)	-	
(85,212)	(68,654)	153,866	-	
(22,451)	(10,384)	(82,448)	(115,283)	
322,838	5,689	10,977	339,504	
2,191,144	118,499	60,200	2,369,843	
	_	_		
_	•	•	Tatal	
(Performing)	Performing)	Performing)*	Total	
1,141,801	84,835	20,204	1,246,840	
651,433	_	-	651,433	
435,311	_	9,209	444,520	
(480,189)	8,293	(8,040)	(479,936)	
, ,		, , ,	, , ,	
132,187	(114,635)	(17,552)	-	
(156,904)			_	
	•		-	
(14,268)	(5,833)	(46,912)	(67,013)	
•	•	•	•	
534,456	6,095	8,453	549,004	
1,676,257	90,930	28,657	1,795,844	
	(Performing)  1,868,306  1,104,732 (650,659)  193,586 (217,158) (85,212) (22,451)  322,838  2,191,144  Stage 1 (Performing)  1,141,801  651,433 435,311 (480,189)  132,187 (156,904) (33,114) (14,268)  534,456	Stage 1 (Performing)         (Under-Performing)           1,868,306         112,810           1,104,732 (650,659)         -           193,586 (217,158)         (157,209) (228,798 (85,212)           (68,654) (22,451)         (10,384)           322,838         5,689           2,191,144         118,499           Stage 1 (Performing)         (Under-Performing)           1,141,801         84,835           651,433 435,311 (480,189)         -           435,311 (480,189)         8,293           132,187 (156,904)         (114,635) (156,904)           (156,904) (14,268)         (5,833)           534,456         6,095	Stage 1 (Performing)         (Under- Performing)         (Non- Performing)           1,868,306         112,810         49,223           1,104,732 (650,659)         -         -           (650,659)         13,138         (12,424)           193,586 (217,158)         (157,209) 228,798         (36,377) (11,640)           (85,212)         (68,654) (10,384)         153,866 (82,448)           322,838         5,689         10,977           2,191,144         118,499         60,200           Six Months Ended June 30, 2021           Stage 2 (Under- (Performing)         Stage 3 (Under- Performing)*           1,141,801         84,835         20,204           651,433 435,311         -         -           435,311 (480,189)         8,293         (8,040)           132,187 (156,904)         (114,635) (162,870 (156,904)         (5,966) (33,114) (44,600)         (77,714 (14,268)           534,456         6,095         8,453	

<sup>\*</sup> Included purchased credit-impaired loans from the acquisition of LendCare.

# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated) For the periods ended June 30, 2022 and 2021

The changes in the allowance for credit losses are summarized below:

	Six Months Ended June 30, 2022	Year Ended December 31, 2021
Balance, beginning of period	159,762	125,676
Net charge offs against allowance	(99,846)	(147,998)
Increase due to lending and collection activities	122,085	182,084
Balance, end of period	182,001	159,762

An analysis of the changes in the classification of the allowance for credit losses is as follows:

	Three Months Ended June 30, 2022				
	Stage 1 (Performing)	Stage 2 (Under- Performing)	Stage 3 (Non- Performing)	Total	
Balance as at April 1, 2022	92,079	42,258	33,273	167,610	
Gross loans originated	25,210	_	-	25,210	
Principal payments and other adjustments	(11,647)	472	(9,505)	(20,680)	
Transfers to (from) including remeasurement					
Stage 1 (Performing)	25,982	(20,489)	(9,964)	(4,471)	
Stage 2 (Under-Performing)	(12,027)	36,800	(4,373)	20,400	
Stage 3 (Non-Performing)	(5,299)	(9,514)	62,290	47,477	
Net charge offs against allowance	(11,771)	(5,681)	(36,093)	(53,545)	
Balance as at June 30, 2022	102,527	43,846	35,628	182,001	

# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated)

For the periods ended June 30, 2022 and 2021

	Three Months Ended June 30, 2021				
	Stage 1 (Performing)	Stage 2 (Under- Performing)	Stage 3 (Non- Performing)*	Total	
Balance as at April 1, 2021	77,177	32,143	16,830	126,150	
Gross loans originated	13,442	-	-	13,442	
Gross loans purchased	14,252	-	-	14,252	
Principal payments and other adjustments	(3,874)	470	(3,745)	(7,149)	
Transfers to (from) including remeasurement					
Stage 1 (Performing)	9,289	(11,153)	(5,622)	(7,486)	
Stage 2 (Under-Performing)	(8,309)	21,631	(2,078)	11,244	
Stage 3 (Non-Performing)	(3,230)	(5,811)	33,611	24,570	
Net amounts written-off against allowance	(6,643)	(2,595)	(23,879)	(33,117)	
Balance as at June 30, 2021	92,104	34,685	15,117	141,906	

<sup>\*</sup> Included purchased credit-impaired loans from the acquisition of LendCare.

	Six Months Ended June 30, 2022				
	Stage 1 (Performing)	Stage 2 (Under- Performing)	Stage 3 (Non- Performing)	Total	
Balance as at January 1, 2022	89,665	40,680	29,417	159,762	
Gross loans originated	41,157	-	-	41,157	
Principal payments and other adjustments	(18,468)	1,726	(18,821)	(35,563)	
Transfers to (from) including remeasurement					
Stage 1 (Performing)	43,559	(34,628)	(22,260)	(13,329)	
Stage 2 (Under-Performing)	(21,601)	66,075	(8,332)	36,142	
Stage 3 (Non-Performing)	(10,713)	(20,253)	124,644	93,678	
Net charge offs against allowance	(21,072)	(9,753)	(69,021)	(99,846)	
Balance as at June 30, 2022	102,527	43,847	35,627	182,001	

#### NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated) For the periods ended June 30, 2022 and 2021

	Six Months Ended June 30, 2021				
	Stage 1	Stage 2	Stage 3		
	Stage 1 (Performing)	(Under- Performing)	(Non- Performing)*	Total	
Balance as at January 1, 2021	77,759	32,608	15,309	125,676	
Gross loans originated	24,076	-	-	24,076	
Gross loans purchased	14,252	-	-	14,252	
Principal payments and other adjustments	(10,247)	1,157	(7,185)	(16,275)	
Transfers to (from) including remeasurement					
Stage 1 (Performing)	20,029	(22,854)	(12,097)	(14,922)	
Stage 2 (Under-Performing)	(14,935)	41,834	(3,979)	22,920	
Stage 3 (Non-Performing)	(5,607)	(12,654)	66,357	48,096	
Net amounts written-off against allowance	(13,223)	(5,406)	(43,288)	(61,917)	
Balance as at June 30, 2021	92,104	34,685	15,117	141,906	

<sup>\*</sup> Included purchased credit-impaired loans from the acquisition of LendCare.

In calculating the allowance for credit losses, internally developed models were used which factor in credit risk related parameters including the probability of default, the exposure at default, the loss given default, and other relevant risk factors. As part of the process, the Company employed five distinct forecast scenarios, derived from the forward-looking indicators ("FLI") forecasts produced by Moody's Analytics, which include neutral, moderately optimistic, extremely optimistic, moderately pessimistic and extremely pessimistic forecast scenarios. These scenarios use a combination of four inter-related macroeconomic variables including unemployment rates, gross domestic product ("GDP"), inflation rates, and oil prices and are utilized to determine the probability weighted allowance. Judgment is then applied to the recommended probability weightings to these scenarios to determine a probability weighted allowance for credit losses.

#### NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated)

For the periods ended June 30, 2022 and 2021

The following table shows the key macroeconomic variables used in the determination of the probability weighted allowance during the forecast periods as at June 30, 2022 and December 31, 2021, respectively:

12-Month Forward-Looking	Forecast Scenarios				
Macroeconomic Variables		Moderately	Extremely	Moderately	Extremely
(Average annual)	Neutral	Optimistic	Optimistic	Pessimistic	Pessimistic
June 30, 2022					
Unemployment rate <sup>1</sup>	5.63%	4.84%	4.15%	7.86%	9.28%
GDP growth rate <sup>2</sup>	2.20%	3.60%	4.52%	0.08%	(0.85%)
Inflation growth rate <sup>3</sup>	4.80%	4.54%	4.57%	6.19%	7.42%
Oil prices <sup>4</sup>	\$88.10	\$90.82	\$88.59	\$103.87	\$130.38
December 31, 2021					
Unemployment rate <sup>1</sup>	5.81%	5.02%	4.33%	8.04%	9.45%
GDP growth rate <sup>2</sup>	3.78%	6.36%	9.03%	(2.18%)	(6.91%)
Inflation growth rate <sup>3</sup>	3.07%	3.64%	4.14%	2.38%	1.79%
Oil prices <sup>4</sup>	\$67.34	\$69.02	\$72.75	\$42.25	\$38.69

<sup>&</sup>lt;sup>1</sup> An average of the projected monthly unemployment rates over the next 12-month forecast period.

The analysis performed by the Company determined that the rate of inflation and rate of unemployment were positively correlated with the Company's historic loss rates while oil prices and the rate of GDP growth were negatively correlated with the Company's historic loss rates. The assignment of the probability weighting for the various scenarios using these variables involves management judgment through a robust internal review and analysis to arrive at a collective view of the likelihood of each scenario taking into account current economic conditions and the implications for near-term macroeconomic performance. If management were to assign 100% probability to the extremely pessimistic scenario forecast, the allowance for credit losses would have been \$9.2 million (December 31, 2021 – \$24.7 million under 100% extremely pessimistic scenario forecast) higher than the reported allowance for credit losses as at June 30, 2022. This sensitivity does not consider the migration of exposure and/or changes in credit risk that would have occurred in the loan portfolio due to risk mitigation actions or other factors.

<sup>&</sup>lt;sup>2</sup> A projected year-over-year GDP growth rate.

<sup>&</sup>lt;sup>3</sup> A projected year-over-year inflation growth rate.

<sup>&</sup>lt;sup>4</sup> An average of the projected monthly oil prices over the next 12-month forecast period.

# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated) For the periods ended June 30, 2022 and 2021

#### 6. INVESTMENTS

Investments include the following:

	June 30, 2022	December 31, 2021
Listed and actively traded companies		
Affirm Holdings Inc.	10,885	53,543
Others	233	398
Unlisted companies		
1195407 B.C. Ltd. ("Canada Drives")	15,000	-
Brim Financial Inc.	10,500	10,500
	36,618	64,441

Changes in the holdings, fair values of investments and the related total return swap and realized and unrealized gains (losses) recorded in Other income in the consolidated statements of income are summarized below:

				Total	
	Fair value,			realized and	
	beginning			unrealized	Fair value,
	of the		Sales/	gains	end of the
	period	Additions	Settlements	(losses)	period
For the six months ended June 30, 2022					
Investments					
Listed and actively traded companies					
Affirm Holdings Inc. 1	53,543	-	-	(42,658)	10,885
Others	398	-	-	(165)	233
Unlisted companies					
Canada Drives	-	15,000	-	-	15,000
Brim Financial Inc.	10,500	-	-	-	10,500
Investments	64,441	15,000	-	(42,823)	36,618
Total return swap related to Affirm Holdings Inc. <sup>2</sup>	6,979	-	(25,395)	18,416	-
Investments including total return swap	71,420	15,000	(25,395)	(24,407)	36,618
For the year ended December 31, 2021					
Investments					
Listed and actively traded equities					
Affirm Holdings Inc. <sup>1</sup>	-	33,065	(54,577)	75,055	53,543
Others	-	843	-	(445)	398
Unlisted equities					
Brim Financial Inc.	-	10,500	-	-	10,500
PayBright <sup>1</sup>	56,040	-	(56,040)	-	-
Investments	56,040	44,408	(110,617)	74,610	64,441
Total return swap related to Affirm Holdings Inc. <sup>2</sup>	-	-	(33,287)	40,266	6,979
Investments including total return swap	56,040	44,408	(143,904)	114,876	71,420

On January 1, 2021, the Company sold its equity investment in PayBright for consideration of cash and equity in Affirm Holdings Inc.

<sup>&</sup>lt;sup>2</sup> In August 2021, the Company settled the total return swap related to the non-contingent portion of the equity in Affirm Holdings Inc. and in September 2021 and November 2021, the Company entered into new total return swaps to partially hedge the contingent portion of the equity consideration received. In June 2022, the Company settled the total return swaps related to the contingent portion of the equity in Affirm Holdings Inc.

#### NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated) For the periods ended June 30, 2022 and 2021

# Affirm Holdings Inc. and PayBright

In September 2019, the Company purchased a minority equity interest in PayBright for an aggregate cost of \$34.3 million. PayBright is a non-listed Canadian lending company and payments platform focused on providing consumers with buy now pay later solutions at their favourite retailers, both online and in-store.

On January 1, 2021, PayBright sold 100% of its shares to Affirm Holdings Inc. ("Affirm"), including the Company's minority equity interest in PayBright. Subsequent to the closing of the sale transaction, Affirm completed an initial public offering and its shares now trade on the Nasdaq Global Select Market under the symbol "AFRM". The equity consideration received by the Company is subject to customary lock-up agreements in connection with Affirm's initial public offering.

Under the terms of the sale to Affirm, the Company received total consideration, which was valued at that time, as follows:

- Cash of \$23.0 million, excluding one-time expenses and closing adjustments and including \$2.1 million held in escrow;
- Equity in Affirm with a value of \$21.5 million; and
- Contingent equity in Affirm with a value of \$15.4 million, subject to revenue performance achieved in 2021 and 2022.

After considering the likelihood of realizing the contingent equity, the fair value of the investment in PayBright was determined to be \$56.0 million as at December 31, 2020.

On January 1, 2021, the Company derecognized its investment in PayBright and recognized its \$33.1 million investment in Affirm in the consolidated statements of financial position.

The Company's investment in Affirm was classified at initial recognition at fair value through profit or loss on January 1, 2021.

In August 2021, the lock-up period for the non-contingent portion of the equity in Affirm ended and the Company sold all non-contingent Affirm shares with a total consideration of \$54.6 million and realized a fair value gain of \$33.0 million under Other income in the consolidated statements of income.

For the three and six-month periods ended June 30, 2022, the Company recognized an unrealized fair value loss of \$13.5 million and \$42.7 million, respectively (for the three and six-month periods ended June 30, 2021 – unrealized fair value loss of \$5.4 million and unrealized fair value gain of \$51.0 million, respectively) under Other income in the interim condensed consolidated statements of income.

#### **Total Return Swap**

Subsequent to Affirm's initial public offering, the Company entered into a 6-month total return swap ("TRS") agreement to substantively hedge its market exposure related to its equity in Affirm which represented the non-contingent portion of the equity consideration received, pursuant to the sale of its investment in PayBright. This TRS effectively resulted in the economic value of the Company's non-contingent shares in Affirm being settled in cash at maturity for USD108.87 per share, net of applicable fees. This TRS did not meet the criteria for hedge accounting.

The TRS related to the non-contingent portion of the equity in Affirm was settled in August 2021 for \$33.3 million, which was recognized as a realized fair value gain under Other income in the interim condensed consolidated statements of income.

#### NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited

(Expressed in thousands of Canadian dollars, except where otherwise indicated) For the periods ended June 30, 2022 and 2021

In September 2021, the Company entered into a 9-month TRS agreement to partially hedge its market exposure related to 100,000 contingent shares of Affirm. This TRS effectively resulted in the economic value of the hedged portion of the Company's contingent equity in Affirm being settled in cash at maturity for USD110.35 per share, net of applicable fees. This TRS did not meet the criteria for hedge accounting.

In November 2021, the Company entered into a 7-month TRS agreement to partially hedge its market exposure related to an additional 75,000 contingent shares of Affirm. This TRS effectively resulted in the economic value of the hedged portion of the Company's contingent equity in Affirm being settled in cash at maturity for USD163.00 per share, net of applicable fees. This TRS did not meet the criteria for hedge accounting.

The TRS related to the contingent portion of the equity in Affirm were settled in June 2022 for \$25.4 million, which was recognized as a realized fair value gain under Other Income in the interim condensed consolidated statements of income.

#### Canada Drives

In June 2022, the Company invested \$15 million in a convertible notes receivable of Canada Drives and committed to purchase an additional \$25 million of convertible notes receivable on or before January 1, 2023. Canada Drives is Canada's largest 100% online car shopping and to-your-door delivery platform. The convertible notes receivable mature on June 15, 2025, bear interest at 5% annually and are convertible into preferred shares on defined terms.

The Company's investment in Canada Drives was classified at initial recognition at fair value through profit or loss. The option to convert the notes receivable into preferred shares is a financial derivative instrument, the fair value of which is included in the cost of the convertible notes receivable. The acquisition cost approximated the fair value of the convertible notes receivable as at June 30, 2022.

#### Brim Financial Inc.

In 2021, the Company invested \$10.5 million to acquire a minority equity interest in Brim Financial Inc., a Canadian fintech company and globally certified credit card issuer.

#### 7. REVOLVING SECURITIZATION WAREHOUSE FACILITY

goeasy Securitization Trust (the "Trust") is a securitization vehicle controlled and consolidated by the Company. The Company's activities include transactions with the Trust, a structured entity, which has been designed to achieve a specific business objective. A structured entity is one that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when any voting rights relate to administrative tasks only and the relevant activities are directed by means of contractual arrangements.

#### NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated) For the periods ended June 30, 2022 and 2021

The primary use of the Trust is to provide the Company with funding for its operational needs. On August 30, 2021, the Trust has entered into a \$600 million Revolving Securitization Warehouse Facility ("Revolving Securitization Warehouse Facility") with National Bank Financial Markets ("NBFM"), and as collateral for the drawn amount, consumer loans are sold from easyfinancial Services Inc. and LendCare Capital Inc. into the Trust. The economic exposure associated with the rights inherent to these consumer loans are controlled by easyfinancial Services Inc. and LendCare Capital Inc. As a result, these consumer loans do not qualify for derecognition in the Company's consolidated statements of financial position. The Revolving Securitization Warehouse Facility matures August 30, 2024 and bears interest equal to the 1-month Canadian Dollar Offered Rate ("CDOR") plus 185 bps.

On January 28, 2022, the Company increased its Revolving Securitization Warehouse Facility to \$900 million. The Revolving Securitization Warehouse Facility continued to be underwritten by NBFM, with the addition of new lenders to the syndicate.

On June 30, 2022, the Company further increased its Revolving Securitization Warehouse Facility to \$1.4 billion.

The following table summarizes the details of the Revolving Securitization Warehouse Facility:

	June 30, 2022	December 31, 2021
Drawn amount	530,000	295,000
Unamortized deferred financing costs	(3,905)	(2,186)
	526,095	292,814

As at June 30, 2022, \$854.3 million (December 31, 2021 – \$457.7 million) of consumer loans receivable were pledged by the Company as collateral against its Revolving Securitization Warehouse Facility.

Concurrent with the establishment of the Revolving Securitization Warehouse Facility, the Company entered into derivative financial instruments (the "interest rate swap") as a cash flow hedge to protect against the variability of future interest payments by paying a fixed rate based on the weighted average life of the securitized loans and receiving a variable rate equivalent to 1-month CDOR.

The Company has elected to use hedge accounting for the Revolving Securitization Warehouse Facility and related interest rate swap (i.e., the same notional amount, maturity date, and interest payment dates). The Company has established a hedge ratio of 1:1 for the hedging relationships. To test the hedge effectiveness, the Company uses the hypothetical derivative method and compares the changes in the fair value of the hedging instruments against the changes in fair value of the hedged items attributable to the hedged risks. There are no significant sources of hedge ineffectiveness between the Revolving Securitization Warehouse Facility and interest rate swap. There was no hedge ineffectiveness recognized in net income for the three and six-month periods ended June 30, 2022 and 2021.

As the Revolving Securitization Warehouse Facility and the interest rate swap are in an effective hedging relationship, changes in the fair value of the interest rate swap are recorded in Other Comprehensive Income ("OCI") and subsequently reclassified into net income upon settlement.

#### NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated)

For the periods ended June 30, 2022 and 2021

The interest rate swap has an aggregated notional amount equal to the aggregated principal outstanding of the hedged Revolving Securitization Warehouse Facility. The fair value of the interest rate swap is determined from swap curves adjusted for credit risks. Swap curves are obtained directly from market sources. The fair value of the interest rate swap is as follows:

	June 30, 2022	December 31, 2021
Derivative financial asset		
Interest rate swap	8,104	1,035
	8,104	1,035

The financial covenant of the Revolving Securitization Warehouse Facility is as follows:

Financial covenant	Requirements	June 30, 2022	December 31, 2021
Minimum consolidated fixed charge coverage ratio	> 2.0	4.73	4.83

As at June 30, 2022 and December 31, 2021, the Company was in compliance with its financial covenant under the Revolving Credit Warehouse Facility.

#### 8. SECURED BORROWINGS

The Company also securitizes consumer loans through non-structured third parties. The economic exposure associated with the rights inherent to these consumer loans are retained by the Company. As a result, these consumer loans do not qualify for derecognition in the Company's consolidated statements of financial position and Secured Borrowings are recognized for the cash proceeds received.

The Company has the following securitization facilities with non-structured third parties:

- A \$105 million securitization facility ("\$105 million Securitization Facility"), which bears interest at the Government of Canada Bonds ("GOCB") rate (with a floor rate of 0.95%) plus 395 bps. The loan sale agreement to sell loans into the facility expired on July 31, 2021. The balance of the loans that were sold into the facility will amortize down based on their contractual time to maturity; and
- An \$85 million securitization facility ("\$85 million Securitization Facility"), which bears interest at the GOCB rate (with a floor rate of 0.25%) plus 325 bps. In addition to the securitization loan facility, there is a \$6 million accumulation loan agreement which advances 85% of the face value of consumer loans for up to a 90-day period, bearing interest at the Canadian Bankers' Acceptance rate ("BA") plus 400 bps. The loan sale agreement to sell loans into the facility expired on November 30, 2021. The balance of the loans that were sold into the facility will amortize down based on their contractual time to maturity.

As at June 30, 2022, the drawn amount against the Secured Borrowings was \$138.4 million (December 31, 2021 - \$174.0 million).

#### NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated)

For the periods ended June 30, 2022 and 2021

As at June 30, 2022, \$146.6 million (December 31, 2021 - \$171.3 million) of consumer loans receivable were pledged by the Company as collateral for these Secured Borrowings.

The financial covenants on the Secured Borrowings of the \$105 million Securitization Facility are as follows:

Financial covenant	Requirements	June 30, 2022	December 31, 2021
Minimum LendCare tangible net worth	>20,000	105,678	70,027

The financial covenants on the Secured Borrowings of the \$85 million Securitization Facility are as follows:

Financial covenant	Requirements	June 30, 2022	December 31, 2021
riiailda Covellaiit	nequirements	2022	2021
Minimum LendCare tangible net worth	>30,000	106,200	75,919
Maximum LendCare leverage ratio	< 9.00	6.08	6.79

As at June 30, 2022 and December 31, 2021, the Company was in compliance with its financial covenants for all Secured Borrowings.

#### 9. REVOLVING CREDIT FACILITY

The Company's Revolving Credit Facility consisted of a \$310 million senior secured revolving credit facility that matures on February 12, 2022. The Revolving Credit Facility is provided by a syndicate of banks. The Company also had the ability to exercise the accordion feature under its Revolving Credit Facility to add an additional \$75 million in borrowing capacity. Interest on advances is payable at either the BA plus 300 bps or the lender's prime rate ("Prime") plus 200 bps, at the option of the Company.

In January 2022, the Company amended its Revolving Credit Facility agreement to reduce the maximum principal amount available from \$310 million to \$270 million, with the maturity extended to January 27, 2025 and increased the accordion feature from \$75 million to \$100 million. The amendments also include key modifications including improved advance rates, less restrictive covenants, and a broader syndicate of banks. On lenders Prime advances, the interest rate payable has been reduced by 125 bps, from the previous rate of Prime plus 200 bps to Prime plus 75 bps. On draws elected to be taken utilizing the BA rate, the interest rate payable has been reduced by 75 bps from the previous rate of BA plus 300 bps to BA plus 225 bps.

The following table summarizes the details of the Revolving Credit Facility:

	June 30,	December 31,
	2022	2021
Drawn amount	145,000	-
Unamortized deferred financing costs	(1,669)	-
	143,331	-

#### NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated)

For the periods ended June 30, 2022 and 2021

The financial covenants of the Revolving Credit Facility were as follows:

	Requirements as at June 30,	June 30,	Requirements as at December 31,	December 31,
Financial covenant	2022	2022	2021	2021
Maximum consolidated leverage ratio	< 4.50	4.27	< 4.25	3.23
Minimum consolidated fixed charge coverage ratio	> 1.25	1.81	> 1.75	2.41
Minimum consolidated asset coverage ratio	>1.75	5.85	-	-
Maximum net charge off ratio	< 15.0%	9.2%	< 15.0%	9.0%
Minimum consolidated tangible net worth	-	-	>\$132,000, plus 50% of consolidated net income	\$472,917
Minimum collateral performance index	-	-	> 90.0%	99.2%

As at June 30, 2022 and December 31, 2021, the Company was in compliance with all of its financial covenants under its Revolving Credit Facility agreements.

#### 10. NOTES PAYABLE

On November 27, 2019, the Company issued USD550.0 million of 5.375% senior unsecured notes payable (the "2024 Notes") with interest payable semi-annually on June 1 and December 1 of each year. The 2024 Notes mature on December 1, 2024 and include certain prepayment features.

Concurrent with the issuance of the 2024 Notes, the Company entered into derivative financial instruments (the "2024 cross-currency swaps") as cash flow hedges to hedge the risk of changes in the foreign currency exchange rate for the proceeds from the offering and for all required payments of principal and interest under the 2024 Notes at a fixed exchange rate of USD1.000 = CAD1.3242, thereby fully hedging the USD550.0 million 2024 Notes at a CAD interest rate of 5.65%. The 2024 cross-currency swaps fully hedge the obligation under the 2024 Notes.

The following table summarizes the details of the 2024 Notes:

	June 30,	December 31,
	2022	2021
2024 Notes in CAD at issuance	728,310	728,310
Change in fair value of 2024 Notes since issuance date due		
to changes in foreign exchange rate	(20,240)	(33,275)
	708,070	695,035
Unamortized deferred financing costs	(6,778)	(8,063)
	701,292	686,972

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On April 29, 2021, the Company issued USD320.0 million of 4.375% senior unsecured notes payable ("2026 Notes") (the 2024 Notes and 2026 Notes are collectively referred to as "Notes Payable") with interest payable semi-annually on May 1 and November 1 of each year, commencing November 1, 2021. The 2026 Notes mature on May 1, 2026 and include certain prepayment features.

Concurrent with the issuance of the 2026 Notes, the Company entered into derivative financial instruments (the "2026 cross-currency swaps") (the 2024 cross-currency swaps and 2026 cross-currency swaps are collectively referred to as the "cross-currency swaps") as cash flow hedges to hedge the risk of changes in the foreign currency exchange rate for the proceeds from the offering and for all required payments of principal and interest under the 2026 Notes at a fixed exchange rate of USD1.000 = CAD1.2501, thereby fully hedging the USD320.0 million 2026 Notes at a CAD interest rate of 4.818%. The 2026 cross-currency swaps fully hedge the obligation under the 2026 Notes.

The following table summarizes the details of the 2026 Notes:

	June 30, 2022	December 31, 2021
2026 Notes in CAD at issuance	400,032	400,032
Change in fair value of 2026 Notes since issuance date due to changes		
in foreign exchange rate	11,936	4,352
	411,968	404,384
Unamortized deferred financing costs	(4,897)	(5,450)
	407,071	398,934

The following table summarizes the total carrying value of Notes Payable:

	June 30,	December 31,
	2022	2021
2024 Notes	701,292	686,972
2026 Notes	407,071	398,934
	1,108,363	1,085,906

The Company has elected to use hedge accounting for the Notes Payable and the cross-currency swaps (i.e., the same notional amount, maturity date, interest rate, and interest payment dates). The Company has elected to designate foreign currency basis as a cost of hedging, thereby excluding foreign currency basis spreads from the designation of the hedging relationship, and has established a hedge ratio of 1:1 for the hedging relationships as the underlying risk of the foreign exchange contracts is identical to the hedged risk components. To test the hedge effectiveness, the Company uses the hypothetical derivative method and compares the changes in the fair value of the hedging instruments against the changes in fair value of the hedged items attributable to the hedged risks. There are no significant sources of hedge ineffectiveness between the Notes Payable and cross-currency swaps. There was no hedge ineffectiveness recognized in net income for the three and six-month periods ended June 30, 2022 and 2021.

As the Notes Payable and the cross-currency swaps are in an effective hedging relationship, changes in the fair value of the cross-currency swaps is recorded in OCI and subsequently reclassified into net income to offset the effect of foreign currency exchange rates related to the Notes Payable recognized in net income. The amount of the foreign currency basis spread at inception, designated as a cost of hedging, is amortized in net income on a straight-line basis over the life of the Notes Payable.

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The cross-currency swaps have an aggregated notional amount equal to the aggregated principal outstanding of the hedged Notes Payable. The fair value of cross-currency swaps is determined using swap curves adjusted for credit risks. Swap curves are obtained directly from market sources. The fair value of the cross-currency swaps are as follows:

	June 30, 2022	December 31, 2021
Derivative financial liabilities		
2024 Cross-currency swaps	(23,048)	(34,132)
Derivative financial assets		
2026 Cross-currency swaps	18,187	12,620
	(4,861)	(21,512)

#### 11. SHARE CAPITAL

#### **Common Shares Issued and Outstanding**

The changes in common shares issued and outstanding are summarized as follows:

	Six Month			Year Ended	
	June 30	, 2022	December	· 31, 2021	
	# of shares		# of shares		
	(in 000s)	\$	(in 000s)	\$	
Balance, beginning of the period	16,199	363,514	14,801	181,753	
Exercise of RSUs	18	682	75	2,904	
Exercise of share options	55	2,309	164	7,326	
Dividend reinvestment plan	10	1,365	6	807	
Shares purchased for cancellation	(450)	(10,296)	(333)	(7,600)	
Share issuance	-	-	1,486	184,358	
Share issuance costs, net of tax	-	-	· -	(6,034)	
Others	-	(197)	-	-	
Balance, end of the period	15,832	357,377	16,199	363,514	

# \$172.5 Million Bought Deal Equity Offering

In connection with the acquisition of LendCare, on April 16, 2021, the Company issued 1,404,265 subscription receipts for common shares ("Subscription Receipts") at a price of \$122.85 per Subscription Receipt, for gross aggregate proceeds of \$172.5 million. At closing of the LendCare acquisition on April 30, 2021 ("Acquisition Date"), each of the 1,404,265 outstanding Subscription Receipts were exchanged for one common share of the Company.

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# Share Consideration for the Acquisition of LendCare

As share consideration for the acquisition of LendCare, the Company issued 81,400 common shares to LendCare's founders valued at \$11.8 million, calculated with reference to the closing price of the Company's common shares on the Acquisition Date.

#### **Dividends on Common Shares**

For the three and six-month periods ended June 30, 2022, the Company paid dividends of \$14.5 million or \$0.91 per share and \$25.2 million or \$1.57 per share, respectively. For the three and six-month periods ended June 30, 2021, the Company paid dividends of \$9.8 million or \$0.66 per share and \$16.5 million or \$1.11 per share, respectively. On May 11, 2022, the Company declared a dividend of \$0.91 per share to shareholders of record on June 24, 2022, payable on July 8, 2022. The dividend paid on July 8, 2022 was \$14.4 million.

#### **Shares Purchased for Cancellation**

On December 16, 2020, the Company announced the acceptance by the TSX of the Company's Notice of Intention to Make a normal course issuer bid ("NCIB"), which commenced on December 21, 2020 (the "2020 NCIB"). During the year ended December 31, 2021, the Company purchased and cancelled 333,315 of its common shares on the open market at an average price of \$186.86 per share for a total cost of \$62.3 million pursuant to the 2020 NCIB. This normal course issuer bid expired on December 20, 2021.

On December 14, 2021, the Company renewed its NCIB, which allows for a total purchase of up to 1,243,781 common shares (the "2021 NCIB") and expires on December 20, 2022. During the three and six-month periods ended June 30, 2022, the Company purchased and cancelled 169,795 and 280,263, respectively, of its common shares on the open market at an average price of \$118.55 and \$135.52, respectively, for a total cost of \$20.1 million and \$61.0 million, respectively, pursuant to the 2021 NCIB. During the year ended December 31, 2021, no shares were purchased and cancelled under the 2021 NCIB.

#### 12. STOCK-BASED COMPENSATION

#### **Share Option Plan**

Under the Company's share option plan, options to purchase common shares may be granted by the Board of Directors to officers and employees. During the three and six-month periods ended June 30, 2022, nil and 28,820 options were granted by the Company, respectively (for the three and six-month periods ended June 30, 2021 – 3,256 and 57,735 options, respectively). For the three and six-month periods ended June 30, 2022, the Company recorded an expense of \$432 and \$871, respectively (for the three and six-month periods ended June 30, 2021 - \$416 and \$943, respectively) in stock-based compensation expense in the interim condensed consolidated statements of income, with a corresponding adjustment to contributed surplus.

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# **Executive Share Unit ("ESU") Plan**

Under the terms of the ESU Plan, the Company's Board of Directors may grant restricted share units ("RSU") and executive deferred share units ("Executive DSUs") to officers and employees.

#### Restricted Share Units

During the three and six-month periods ended June 30, 2021 – 39,483 and 83,849 RSUs, respectively) to employees of the Company under its ESU Plan. RSUs are granted at fair market value at the grant date and generally vest at the end of a three-year period based on long-term targets. For the three and six-month periods ended June 30, 2022, \$1,151 and \$2,232, respectively (for the three and six-month periods ended June 30, 2021 - \$884 and \$1,897, respectively) was recorded as an expense in stock-based compensation expense in the interim condensed consolidated statements of income. Additionally, for the three and six-month periods ended June 30, 2022, an additional 1,270 and 2,132 RSUs, respectively (for the three and six-month periods ended June 30, 2021 – 1,166 and 2,461 RSUs, respectively) were granted as a result of dividends payable.

#### Executive Deferred Share Units

During the three and six-month periods ended June 30, 2022, the Company granted nil and 13,286 Executive DSUs, respectively (for the three and six-month periods ended June 30, 2021 – nil for both periods) to employees of the Company under its ESU Plan. Executive DSUs are granted under the ESU Plan at fair market value at the grant date and generally vest at the end of a three-year period based on long-term targets. For the three and six-month periods ended June 30, 2022, \$86 and \$111, respectively (for the three and six-month periods ended June 30, 2021 – nil for both periods) was recorded as an expense in stock-based compensation expense in the interim condensed consolidated statements of income. Additionally, for the three and six-month periods ended June 30, 2022, an additional 93 Executive DSUs for both periods (for the three and six-month periods ended June 30, 2021 – nil for both periods) were granted as a result of dividends payable.

#### Board of Directors Deferred Share Unit ("Board DSU") Plan

Under the terms of the Board DSU Plan, the Company may grant DSUs to Board Directors. During the three and six-month periods ended June 30, 2022, the Company granted 2,377 and 11,239 Board DSUs, respectively (for the three and six-month periods ended June 30, 2021 – 1,200 and 12,454 Board DSUs, respectively) to Board Directors under its DSU Plan. DSUs are granted at fair market value at the grant date and vest immediately upon grant. For the three and six-month periods ended June 30, 2022, \$821 and \$1,576, respectively (for the three and six-month periods ended June 30, 2021 – \$625 and \$1,254, respectively) was recorded as stock-based compensation expense under the Board DSU Plan in the interim condensed consolidated statements of income. Additionally, for the three and six-month periods ended June 30, 2022, an additional 2,015 and 3,142 Board DSUs, respectively (for the three and six-month periods ended June 30, 2021 – 1,384 and 2,580 Board DSUs, respectively) were granted as a result of dividends payable.

#### **Stock-Based Compensation Expense**

Stock-based compensation expense for the three and six-month periods ended June 30, 2022 was \$2,490 and \$4,790, respectively (for the three and six-month periods ended June 30, 2021 - \$1,901 and \$3,987, respectively).

# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

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#### 13. OTHER EXPENSES

During the three and six-month periods ended June 30, 2022, the Company incurred corporate development costs of nil and \$2.3 million, respectively, including advisory, consulting and legal costs, in connection with the exploration of a strategic acquisition opportunity, which the Company elected to not undertake. These corporate development costs were reported under Other expenses in the interim condensed consolidated statement of income.

# 14. INTEREST EXPENSE AND AMORTIZATION OF DEFERRED FINANCING CHARGES

Interest expense and amortization of deferred financing charges under finance costs in the interim condensed consolidated statements of income include the following:

	Three Months Ended		Six Months Ended	
	June 30,	June 30,	June 30,	June 30,
	2022	2021	2022	2021
Interest expense				
Notes payable	15,106	13,500	30,212	23,787
Revolving securitization warehouse facility	4,914	1,787	8,213	2,810
Secured borrowings	1,623	1,417	3,451	1,417
Revolving credit facility	751	435	1,668	1,709
Amortization of deferred financing costs and				
accretion expense	1,449	1,360	3,049	2,415
Loan commitment fees	-	1,726	-	1,726
Interest income on cash in bank, net	(253)	(159)	(360)	(303)
	23,590	20,066	46,233	33,561

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(Unaudited)

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#### 15. INCOME TAXES

The Company's income tax expense was determined as follows:

	Six Months Ended		
	June 30,	June 30,	
	2022	2021	
Combined basic federal and provincial income tax rates	26.5%	26.5%	
Expected income tax expense	24,613	44,952	
Effect of capital losses (gains) on sale of assets and investments	3,226	(11,035)	
Non-deductible expenses	767	596	
Non-deductible acquisition transaction costs	-	1,929	
Other	(122)	366	
	28,484	36,808	

The significant components of the Company's deferred tax liabilities are as follows:

	June 30, 2022	December 31, 2021
Accounts receivable and allowance for credit losses	5,199	2 212
Financing fees	1,686	3,312 3,578
Stock-based compensation	1,686	1,874
Right-of-use assets, net of lease liabilities	1,248	1,230
Revaluation of Notes Payable and derivative financial instruments	(84)	(868)
Unrealized fair value gains on investments	(415)	(7,015)
Tax cost of lease assets and property and equipment in excess of net book value	(9,133)	(10,165)
Intangible asset arising from business acquisition	(30,731)	(32,401)
Loss carry forwards	-	1,467
Others	621	340
	(29,923)	(38,648)

As at June 30, 2022 and December 31, 2021, there were no recognized deferred tax liabilities for taxes that would be payable on the undistributed earnings of the Company's subsidiaries.

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#### 16. EARNINGS PER SHARE

#### **Basic Earnings Per Share**

Basic earnings per share amounts were calculated by dividing the net income for the period by the weighted average number of outstanding common shares and Board DSUs. Board DSUs granted to the Board Directors are included in the calculation of the weighted average number of common shares outstanding as they vest upon grant.

	Three Months Ended		Six Months Ended	
	June 30, 2022	June 30, 2021	June 30, 2022	June 30, 2021
Net income Weighted average number of common shares	38,300	19,467	64,396	131,442
outstanding (in 000s)	16,142	16,223	16,255	15,672
Basic earnings per common share	2.37	1.20	3.96	8.39

For the three and six-month periods ended June 30, 2022, 291,296 and 289,205 Board DSUs, respectively (for the three and six-month periods ended June 30, 2021 – 273,889 and 272,277 Board DSUs, respectively) were included in the weighted average number of common shares outstanding.

# **Diluted Earnings Per Share**

Diluted earnings per share reflect the potential dilutive effect that could occur if additional common shares were assumed to be issued under securities or instruments that may entitle their holders to obtain common shares in the future. Dilution could occur through the exercise of share options, the exercise of RSUs, or the exercise of unvested Executive DSUs. The number of additional shares for inclusion in the diluted earnings per share calculation was determined using the treasury stock method.

	Three Months Ended		Six Mont	ths Ended
	June 30,	June 30,	June 30,	June 30,
	2022	2021	2022	2021
Net income	38,300	19,467	64,396	131,442
Weighted average number of common shares				
outstanding (in 000s)	16,142	16,223	16,255	15,672
Dilutive effect of stock-based compensation (in				
000s)	380	545	421	558
Weighted average number of diluted shares				
outstanding (in 000s)	16,522	16,768	16,676	16,230
Dilutive earnings per common share	2.32	1.16	3.86	8.10

# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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The following stock-based compensation grants were considered anti-dilutive using the treasury stock method and therefore were excluded in the calculation of diluted earnings per share:

	Three Months Ended		Six Months Ended	
	June 30, 2022	June 30, 2021	June 30, 2022	June 30, 2021
Share options (in 000s)	88	53	88	53
Restricted share units (in 000s)	38	-	39	-
Executive deferred share units (in 000s)	13	-	13	-
	139	53	140	53

# 17. NET CHANGE IN OTHER OPERATING ASSETS AND LIABILITIES

The net change in other operating assets and liabilities is as follows:

	Three Months Ended		Six Mont	hs Ended	
	June 30,	June 30,	June 30,	June 30,	June 30,
	2022	2021	2022	2021	
Amounts receivable	(1,169)	6,639	(2,046)	3,644	
Prepaid expenses	(608)	(386)	(633)	5,326	
Income taxes recoverable (payable)	(6,409)	(10,992)	(29,303)	150	
Accounts payable and accrued liabilities	1,946	7,024	(10,448)	(844)	
Unearned revenue	7,248	(953)	9,238	(1,233)	
Accrued interest	(15,517)	(6,964)	(163)	4,698	
	(14,509)	(5,632)	(33,355)	11,741	

Supplemental disclosures in respect of the interim condensed consolidated statements of cash flows consist of the following:

	Three Mo	Three Months Ended		hs Ended
	June 30, 2022	June 30, 2021	June 30, 2022	June 30, 2021
Income taxes paid	26,734	26,803	65,924	32,658
Interest paid	37,910	24,104	43,707	25,025
Interest received	173,080	132,114	324,263	233,628

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#### 18. CONTINGENCIES

The Company was involved in various legal matters arising in the ordinary course of business. The resolution of these matters is not expected to have a material adverse effect on the Company's financial position, financial performance or cash flows.

The Company has agreed to indemnify its directors and officers and particular employees in accordance with the Company's policies. The Company maintains insurance policies that may provide coverage against certain claims.

#### 19. FINANCIAL INSTRUMENTS

#### **Recognition and Measurement of Financial Instruments**

The Company classified its financial instruments as follows:

		June 30,	December 31,
Financial instruments	Measurement	2022	2021
Cash	Fair value	95,900	102,479
Accounts receivable	Amortized cost	22,877	20,769
Consumer loans receivable, net	Amortized cost	2,223,563	1,899,631
Investments	Fair value	36,618	64,441
Derivative financial assets	Fair value	26,291	20,634
Revolving credit facility	Amortized cost	143,331	-
Accounts payable and accrued liabilities	Amortized cost	46,992	57,134
Accrued interest	Amortized cost	7,972	8,135
Secured borrowings	Amortized cost	138,378	173,959
Revolving securitization warehouse facility	Amortized cost	526,095	292,814
Derivative financial liabilities	Fair value	23,048	34,132
Notes payable	Amortized cost	1,108,363	1,085,906

#### **Fair Value Measurement**

All assets and liabilities for which fair value was measured or disclosed in the interim condensed consolidated financial statements were categorized within the fair value hierarchy, described as follows, based on the lowest level input that was significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

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The hierarchy required the use of observable market data when available. The following tables provide the fair value measurement hierarchy of the Company's financial assets and liabilities measured as at June 30, 2022 and December 31, 2021:

June 30, 2022	Total	Level 1	Level 2	Level 3
Cash	95,900	95,900	-	-
Accounts receivable	22,877	-	-	22,877
Consumer loans receivable, net	2,223,563	-	-	2,223,563
Investments	36,618	11,118	-	25,500
Derivative financial assets	26,291	-	26,291	-
Revolving credit facility	143,331	-	-	143,331
Accounts payable and accrued liabilities	46,992	-	-	46,992
Accrued interest	7,972	-	-	7,972
Secured borrowings	138,378	-	-	138,378
Revolving securitization warehouse facility	526,095	-	-	526,095
Derivative financial liabilities	23,048	-	23,048	-
Notes payable	1,108,363	-	-	1,108,363

December 31, 2021	Total	Level 1	Level 2	Level 3
Cash	102,479	102,479	-	-
Accounts receivable	20,769	-	-	20,769
Consumer loans receivable	1,899,631	-	-	1,899,631
Investments	64,441	53,941	-	10,500
Derivative financial asset	20,634	-	20,634	-
Accounts payable and accrued liabilities	57,134	-	-	57,134
Accrued interest	8,135	-	-	8,135
Secured borrowings	173,959	-	-	173,959
Revolving securitization warehouse facility	292,814	-	-	292,814
Derivative financial liabilities	34,132	-	34,132	-
Notes payable	1,085,906	-	-	1,085,906

There were no transfers between Level 1, Level 2, or Level 3 for the six-month period ended June 30, 2022 and year ended December 31, 2021.

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(Unaudited)

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#### 20. SEGMENTED REPORTING

For management reporting purposes, the Company has two reportable operating segments:

• The easyfinancial operating segment lends out capital in the form of unsecured and secured consumer loans to non-prime borrowers. easyfinancial's product offering consists of unsecured and real estate secured instalment loans. The LendCare operating segment specializes in financing consumer purchases in the powersports, automotive, retail, healthcare, and home improvement categories. The majority of LendCare loans are secured by personal property or a Notice of Security Interest. The Company aggregates operations of easyfinancial and LendCare into one reportable operating segment called easyfinancial, on the basis of their similar economic characteristics, customer profile, nature of products, and regulatory environment. This aggregation most accurately reflects the nature and financial results of the business activities in which the Company engages, and the broader economic and regulatory environment in which it operates.

The Company's chief operating decision maker ("CODM"), which has been determined by the Company to be the Chief Executive Officer, utilizes the same key performance indicators to allocate resources and assess the performance of the operating segments. The CODM uses several metrics to evaluate the performance of the operating segments, including but not limited to, the volume of consumer loan originations and the risk-adjusted margin of the businesses (comprising the yield on the consumer loan portfolios net of the annualized loss rates). These key financial and performance indicators, which are used to assess results, manage trends and allocate resources to each of the operating segments, have been, and are expected to remain, similar. In addition, the Company will gradually centralize and share some of the common functions such as finance and certain aspects of human resources and information technology.

The customers served by the easyfinancial and LendCare operating segments are Canadian consumers, the majority of whom are classified as non-prime borrowers and seeking alternative financial solutions to those of a traditional bank. These consumers actively use a wide range of financial products and will migrate across the products offered in each segment. Furthermore, the nature of products sold by each of the operating segments and the distribution methods of those products are similar. Both the easyfinancial and LendCare operating segments offer unsecured and secured instalment loans, which are offered through a retail network of branches or merchant partnerships, and complemented by an online digital platform. In addition, both operating segments are subject to the same federal and provincial legislations and regulations applicable to the consumer lending industry.

• The easyhome reportable operating segment provides leasing services for household furniture, appliances and electronics and unsecured lending products to retail consumers.

The Company's business units generate revenue in four main categories: i) interest generated on the Company's gross consumer loans receivable portfolio; ii) lease payments generated by easyhome lease agreements; iii) commissions and other revenues generated by the sale of various ancillary products; and iv) charges and fees.

General and administrative expenses directly related to the Company's business segments were included as operating expenses for those segments. All other general and administrative expenses were reported separately as part of the Corporate segment. Management assesses performance based on segment operating income (loss).

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The following tables summarize the relevant information for the three and six-month periods ended June 30, 2022 and 2021:

Three Months Ended June 30, 2022	easyfinancial	easyhome	Corporate	Total
Revenue				
Interest income	162,140	7,171	_	169,311
Lease revenue	, -	25,948	-	25,948
Commissions earned	47,897	3,446	-	51,343
Charges and fees	4,077	973	-	5,050
_	214,114	37,538	-	251,652
Total operating expenses before depreciation and				
amortization	110,158	18,327	17,675	146,160
Depreciation and amortization				
Depreciation and amortization of lease assets,				
property and equipment and intangible				
assets	5,626	8,485	1,227	15,338
Depreciation of right-of-use assets	2,748	1,988	235	4,971
	8,374	10,473	1,462	20,309
Segment operating income (loss)	95,582	8,738	(19,137)	85,183
Other loss				(6,819)
Finance costs				
Interest expense and amortization of				
deferred financing charges				23,590
Interest expense on lease liabilities				855
				24,445
Income before income taxes				53,919

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For the periods ended June 30, 2022 and 2021

Three Months Ended June 30, 2021	easyfinancial	easyhome	Corporate	Total
Revenue				
Interest income	123,036	5,447	-	128,483
Lease revenue	-	28,348	-	28,348
Commissions earned	39,665	2,770	-	42,435
Charges and fees	2,187	903	-	3,090
<u> </u>	164,888	37,468	-	202,356
Total operating expenses before depreciation and				
amortization	83,291	17,066	26,572	126,929
Depreciation and amortization				
Depreciation and amortization of lease assets,				
property and equipment and intangible				
assets	4,458	9,165	1,292	14,915
Depreciation of right-of-use assets	2,288	1,918	216	4,422
	6,746	11,083	1,508	19,337
Segment operating income (loss)	74,851	9,319	(28,080)	56,090
Other loss				(4,086)
Finance costs				
Interest expense and amortization of				
deferred financing charges				20,066
Interest expense on lease liabilities				756
				20,822
Income before income taxes				31,182

# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated)

For the periods ended June 30, 2022 and 2021

Six Months Ended June 30, 2022	easyfinancial	easyhome	Corporate	Total
Revenue				
Interest income	312,289	13,846	-	326,135
Lease revenue	-	52,826	-	52,826
Commissions earned	88,754	6,447	-	95,201
Charges and fees	7,681	1,951	-	9,632
	408,724	75,070	-	483,794
Total operating expenses before depreciation and				
amortization	205,810	35,775	35,980	277,565
Depreciation and amortization		-	-	-
Depreciation and amortization of lease assets,				
property and equipment and intangible				
assets	11,536	17,255	2,450	31,241
Depreciation of right-of-use assets	5,471	3,931	438	9,840
	17,007	21,186	2,888	41,081
Segment operating income (loss)	185,907	18,109	(38,868)	165,148
Other loss				(24,344)
Finance costs				
Interest expense and amortization of				
deferred financing charges				46,233
Interest expense on lease liabilities				1,691
				47,924
Income before income taxes				92,880

# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated) For the periods ended June 30, 2022 and 2021

Six Months Ended June 30, 2021	easyfinancial	easyhome	Corporate	Total
Revenue				
Interest income	223,540	10,437	-	233,977
Lease revenue	-	56,785	-	56,785
Commissions earned	70,575	5,197	-	75,772
Charges and fees	4,102	1,894	-	5,996
	298,217	74,313	-	372,530
Total operating expenses before depreciation and				
amortization	140,617	33,391	42,002	216,010
Depreciation and amortization				
Depreciation and amortization of lease assets,				
property and equipment and intangible				
assets	6,543	18,740	2,449	27,732
Depreciation of right-of-use assets	4,509	3,826	431	8,766
	11,052	22,566	2,880	36,498
Segment operating income (loss)	146,548	18,356	(44,882)	120,022
Other income				83,286
Finance costs				
Interest expense and amortization of				
deferred financing charges				33,561
Interest expense on lease liabilities				1,497
				35,058
Income before income taxes				168,250

As at June 30, 2022, the Company's goodwill of \$21.3 million (December 31, 2021 – \$21.3 million) is related to its easyhome reportable operating segment and \$159.6 million (December 31, 2021 – \$159.6 million) is related to the LendCare operating segment within the easyfinancial reportable operating segment.

In scope under IFRS 15, Revenue from Contracts with Customers ("IFRS 15") are revenues relating to commissions earned and charges and fees. Lease revenue is covered under IFRS 16. Included in lease revenue is certain additional services provided by the Company related to the lease, but which fall under the scope of IFRS 15. These revenues totalled \$3.1 million and \$3.4 million for the three-month periods ended June 30, 2022 and 2021, respectively and \$6.1 million and \$6.6 million for the six-month periods ended June 30, 2022 and 2021, respectively.

# NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

(Expressed in thousands of Canadian dollars, except where otherwise indicated)

For the periods ended June 30, 2022 and 2021

The Company's easyhome business consisted of four major product categories: furniture, electronics, computers and appliances. Lease revenue generated by these product categories as a percentage of total lease revenue for the six-month periods ended June 30, 2022 and 2021 were as follows:

	Six Mont	Six Months Ended		
	June 30, 2022 (%)	June 30, 2021 (%)		
Furniture	40	41		
Electronics	33	32		
Appliances	15	13		
Computers	12	14		
	100	100		